

A close-up photograph of a man in a professional setting. He is wearing a dark, textured suit jacket over a light blue and white striped dress shirt and a dark tie. He is holding a white disposable coffee cup with a white lid in his right hand. The background is slightly blurred, suggesting an office or public space.

THE SIX

FASTEST WAYS

**TO SUPERCHARGE
YOUR CAREER**

6 Habits to Help You
Manage Your Time, Get
the Next Great Job Offer
and Enjoy the Ride!

 **MIKESTPIERRE.COM**

preface

Thanks for joining my network of readers! You've taken the first step towards something very exciting and your career will thank you. To get you started, I've prepared this short book just for you and I'm excited to spend the next few minutes with you.

This eBook offers a framework for simplifying your career path and setting you up for your next big job- it's that simple. Put my advice to work and I think that you'll find, just like I have, that the key concepts work every time. This eBook is sort of like "advanced common sense".

ABOUT THE AUTHOR, MIKE ST. PIERRE

I'm a regular guy from Massachusetts. One amazing wife and four terrific kids. We live in northern New Jersey and have lived on the East Coast for the past 16 years. I lead a Catholic high school and am a doctoral candidate studying technology and its impact on schools. I like



diners, mountain biking and hanging out with good friends. I fish but not very well.

What lights me up? Helping leaders take the next step in their career so that they can enjoy an awesome quality of life. Very simple...

If you'd like my corporate bio, [click here](#).

Why did I write this eBook? Basically, I had to. I was named president of a high school at age 35 (very rare) and spent the last six years doing two things: figuring out the job and helping others find success in their own careers. As more and more people called me to ask for advice, I decided to compile my thoughts into this eBook, making it easier for you to digest it all.

The result of my quest is curated on my website (www.mikestpierre.com). I write several times every week and have a popular podcast called the Emergent Leader ([you can subscribe here](#)).

So let's go! Enjoy this eBook and let me know how you are putting its tips into practice. I'd love to hear from you and help you in your career!

You can email me anytime: mike@emergentleaderpodcast.com

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the state of careers today

Adios One Company!

Remember the “old days” when you would look at college as a springboard to a long career in a big company and then retire at 65 so you could play golf and travel to Europe? That train left

the station a long time ago so we might as well say “adios” to the old paradigm. The new normal is ripe with change: millennials today stay no more than 4.4 years at one particular job

(Source: [Forbes](#)). This isn't a new phenomenon as the New York Times has been reporting for over a decade the rapid pace that workers are changing their jobs. It's almost a status symbol to change jobs these days (Source: [NY Times](#)). I personally would caution someone from hopping too frequently as it could easily be a sign of disloyalty and instability. Still the point remains, the game has changed for workers everywhere.

The Rise of Collaboration

It used to be that you could focus on doing your job and that would be “enough” to get you promoted and jump up the corporate ladder. Not so today as collaboration is the new way that employees can show their skills to those above and around them. Today's

workers actually want to work in teams in order to accomplish company goals (Source: [Forbes](#)). Even

furniture companies like Steelcase are investing millions so that offices can promote collaboration.

Technology-rich Environments

Today's workers not only are expected to use technology, they crave it. Young workers in particular bring more technology to work than ever before (Source: [NBC News](#)). A smartphone is totally normal in addition to a tablet and laptop and whatever else is needed to get the job

done. A worker is expected to be mobile and work wherever and whenever is needed. The lines of home-work have become very blurry.

Self Starter, Company Riser

So you want to know the kinds of people who really get ahead in today's changing workforce? The ones I've worked with are really good at one thing: starting something new and not being

afraid to try new things. Today's top executives even indicate that they like it when employees go out of their way to take risks and tackle tough projects (Source:

Business Insider). The bottom line: in the DIY age that we are currently in, those that start new stuff get ahead.

Work-Life Balance

It used to be that "work-life balance" was reserved for the weekend or for when you retire. Not so today as contemporary staffers expect companies to nurture work-life balance from Monday-Friday. They want workplaces that are family-friendly, hours that are flexible and benefits that kick in immediately. It's a new world (Source: HBR) in which "balance" means whatever you want it to mean- come in later? Sure, that's possible. Extra days off for vacation? Not an impossibility. Need an expense account for when you travel? Why not if it helps the company achieve its desired goals?

The End of Company Loyalty

The changing workforce isn't just about the worker, it's on the company side as well. From HR to the boss's boss, today's companies are about the company's bottom line, not yours. The result is more workers looking for jobs "on the side" and more turnover than ever before. You can't expect the company to look out for you as it once did. Times have changed- that much is clear (Source: LifeHacker).

taking inventory

The 6 Questions You Should Ask Before Your Next Job Interview

So you're either happy with your job but curious about what might be next or you are really interested in the next chapter of your career. Either way, an "interview" will happen at some point. Either you will approach a company or one will reach out to you but be sure- that moment will come and you need to be ready.

Here are the questions:

1. **How's your network?** You'll want to list, by importance, the people who can help you as you prep for your next interview. Write these down and then figure out who can give you advice, who can open a door, who can introduce you to someone, etc.
2. **How's your resume?** It's a pain in the neck to review your resume and tweak it but it's worth the trouble. You want your resume to be absolutely fantastic in order to get you in the door. Again, have someone else look it over for you.
3. **How's your appearance?** Look in the mirror and check yourself out. Invest in some new clothes, get a new haircut (or hairstyle for the ladies) and do what you can do look absolutely great for your next interview. If you know someone who is "hip", you might want to ask them for their advice on your appearance. This is humbling but will pay off big time.
4. **How's your physical health?** Being in shape does two things- it keeps you healthy and makes you a better, more attractive candidate. Good health gives you principles, something to talk about in your interview and a ton of self esteem.
5. **How's your ambition?** Depending on your age, hunger and career goals, taking inventory of your ambition is important. Write down what you really want. Write down where you want to be in five years. How much hustle do you have left in your tank?
6. **How's your timetable?** If things are urgent, you'll want to accelerate the first five questions. If you have time to burn, be more thorough and take your time.

How much hustle
do you have left in
your tank?

With Those Answered, What Can You Expect from the Next Six Habits?

What I'm about to share with you isn't rocket science. It is, however, a proven set of habits that will help you to supercharge and lazer-focus your career. If you're serious about your career, then I promise that these will help. Ready? Let's dive right in.

the six habits

Identify your mentors: meet with them regularly to gain wisdom.

Who are the five people who you trust with your life, your resume and your career? Reach out to them, keep them close to you and touch base once a quarter. Drop them a note, send a text or pick up the phone. Always listen to the "wisdom people" in your life.

Build your platform: create your own website and be consistent online.

Start a blog, create a podcast and submit articles to be published. Establish yourself as an expert in whatever field you are in. The difference between an expert and someone else is often a matter of confidence and branding. I recommend [Michael Hyatt's Platform: Get Noticed in a Noisy World](#). I've met Michael and his formula is easy to use and very practical.

Invest in your skills: become an exemplary speaker and writer.

Go to conferences, offer to give workshops and write as often as you can. To the degree that you are comfortable in front of crowds, promotions will follow.

Watch as many TED talks as you can. Take notes when someone else is speaking. Pay attention to body language, slide-decks and everything in between. As the airline stewardess says, "take care of yourself first" and then you'll be able to care for others.

100% of
executives I know
are actively
looking for servant
leaders.

Practice servant leadership: volunteer, pitch in, & do the little things.

This one is the least popular but it's true- servant leadership never goes out of style. It's the concept of being a servant first and a leader second. A servant leader is loyal, humble, hard working and nice. 100% of executives I know are actively looking for servant leaders.

Offer to lead something, find a solution to a problem, and ask for advice. Do the little things like arriving early and staying late. Become an others-first kind of person- it's very attractive!

Practice exemplary time management: be on time, keep organized, and plan ahead.

Don't just put in your time- become a master at time management. Others are smarter and still others, better looking. The one thing you have nearly full control over is how you manage your schedule. Get to meetings early. Finish your projects on time. Run meetings with confidence. If there's one book to read and re-read it's David Allen's Getting Things Done which is sort of like the "Bible" of time management. I have met and interviewed David and his advice will change the way you work.

Grow your network: keep in touch with those who matter most.

This is similar to the first habit but more broad. If habit #1 is comfortable because it's with people you already know, this habit takes you into the "discomfort zone", challenging you to reach out to key people who can help you. Aim for two new contacts per week- that's 80 over the course of a year and that would be amazing for your network! If you're an introvert, you'll have to work a little harder at this habit but it will be worth it.

conclusion

So you've made it! **The six habits you just studied are sure-fire ways to simplify and fast-track your career.** You'll need a lot of practice and a little bit of discipline. Now, the invitation is yours- will you include the habits into your week? Will you have the courage to be intentional about your career? I've got great news- *you can do it!*

thank you!

I hope you've enjoyed this eBook as much as I loved preparing it for you. I can't thank you enough for your participation in my network of dedicated readers. If you haven't already, you can follow me on Twitter ([@mikekstpierre](#)), and join in on the conversations going on right now on [Facebook](#) and [LinkedIn](#) pages.

Thanks again and all the best!

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